

Summary of Contributions 2013: Andrew Argue

2012-2013

Summary

The purpose of this memo is to outline my contributions to the firm outside of my commitment to excellent client service. As a University of Tampa Alumni, I have remained active in the community and with Beta Alpha Psi. I have also participated in numerous events with other universities such as the University of South Florida, University of Florida, and the University of Miami.

In addition, to my commitment to sourcing, I also understand the importance of developing the firm internally. As you can see below, I have instructed a course on Accounts Payable and Accruals to participate in coaching the first years during this crucial transition. I have also prepared numerous Knowledge submissions in an attempt to grow the firm's technical and project management resources.

Lastly, I understand the importance of building relationships with professionals in my community. In 2011 and continuing into 2012, I served on the Board of Directors of Beta Alpha Psi, where I gave presentations to hundreds of students on the transitions from being a student to a professional. I spoke at five conferences culminating with the Annual Meeting in Baltimore, Maryland. In addition, I have built relationships and am a mentor in the University of South Florida's Beta Alpha Psi INSPIRE program.

Please refer to the sections below for my summary of contributions to the firm, outside of client service.

Recruiting

University of South Florida Beta Alpha Psi INSPIRE Program Mentee - Joseph Cruz

Beta Alpha Psi at the University of South Florida has a program for students and professionals to connect. My mentee and I got together over lunch to discuss his path to accounting, resume and interviewing tips, and his future in accounting. We have had numerous conversations throughout the semester and plan on continuing to act as an accounting mentor throughout his academic and professional careers.

University of South Florida 2012 Accounting Banquet

Participated in a roundtable discussion with another PwC Associate regarding opportunities at PwC, tips for students to market themselves to accounting firms, and creating a distinctive personal brand.

University of South Florida 2012 Scholarship Banquet

Recruited PwC Representatives to speak with students and represent the firm. A PwC scholarship was presented to a Beta Alpha Psi student.



University of South Florida Beta Alpha Psi - Judge

Each year, the University of South Florida's Beta Alpha Psi Chapter competes in the regional Deloitte Best Practices Speech Competition. As part of the competition, they recruited corporate judges to review the reports they planned on submitting as part of the competition. I participated as a judge on the panel and reviewed the work as part of their Best Practices competition.



UMiami Career Expo

Represented the Miami Core Assurance team in the University of Miami Career Expo by speaking with potential recruits about the PwC opportunities in Assurance, Tax, and Advisory. Assisted the HR leader with resume review, set-up, clean-up, and volunteered to stay involved in future recruiting and Beta Alpha Psi events at UM.



Other relevant recruiting Events:

University of Florida Pre-interview Social

University of South Florida Pre-interview social



Firm Development

Knowledge Gateway Submission

Document Title: [Engagement Status Tracker and Dashboard](#)

Document Type: Engagement Tools

Status: **Accepted**

Abstract: The Engagement Status Tracker can be used to track engagement with many repetitive audit areas. For example, hedge funds where cash must be audited for 75 funds. The status tracker includes tracking of multiple types of confirmations and work areas as well as a Dashboard for Manager and Partner reporting. The tracker will not only help track engagement status but can also be used for staff motivation and transparency. Use a shared space or FTP site so each team member can update their areas as they progress through the audit.

Accounts Payable & Accruals - Instructor

The Tampa Coffee & Learn series is designed to provide Assurance Associates with a one-hour training on Accounts Payable and Accruals. The course will walk you through the basic procedures included in completing detail testing over Accounts Payable and Accruals and referencing available resources.



xLoS SDI Intern Panel

Participated as an assurance panelist sharing my experiences, an overview of what my line of service does, and tips for the interns to build their PwC Brand, and the things you can expect when starting full time at PwC.

PwC News - Flexibility Video

Participated as an actor in a flexibility video aired on PwC news regarding the Tampa office foosball table and other activities and commitment our firm has in place to promote flexibility on engagement teams.



Beta Alpha Psi Board of Directors

While serving on the Beta Alpha Psi Board of Directors, I spoke at four conferences on the transitions from student to professional and the importance of involving yourself in social media. My time on the Board culminated at the Annual Conference in Baltimore, Maryland in August 2012. During my tenure in the position, I created and launched a social media platform BAPConnect.org which now has over 1,300 student and alumni members, spoke to hundreds of students, and represented the PwC brand.



**See performance note from Mary Stone, President of Beta Alpha Psi*

CPE conference – “The Accounting Circle”*

As part of the University of South Florida’s Annual Accounting Circle Conference, PwC flew in Ed Gibson, Advisory Director of Cyber Crime to speak on behalf of PwC at the CPE conference. For the morning leading up to Ed’s speech I took him to breakfast and told him about the local Tampa area and PwC office. Additionally, at the CPE conference, in front of 500 local CPA’s, I gave a 1-minute introduction speech for Ed regarding his career and background.



**See performance note from Ed Gibson, PwC Director*

Project Homeless Connect with Beta Alpha Psi

Individuals who are homeless usually must go to many different locations to access essential services. At PHC, all these services are provided in one location. PHC provides one-stop access to: Medical services, Legal services related to homelessness, Housing information, and eviction assistance. I participated in this community activity at the National Beta Alpha Psi Conference in August alongside over 1,000 students from across the world



Request for Proposal – SEACOR Holding, Inc.*

SEACOR Holdings Inc. (SEACOR) is a diversified, multinational company that owns and operates marine assets servicing the oil and gas, and marine transportation industries and operates bulk commodity barges along the U.S. Inland River Waterways. I worked on the proposal to deliver audit services to SEACOR Holdings, Inc. with a pursuit team including: Tim Ryan, Vice Chairman as Senior Relationship Partner, Chuck Tilis, National Pursuit Partner, Mario de Armas, Market Managing Partner as Lead Engagement Partner, and Kyle Maryanski, Florida Market Leader assisting the team. Work directly with the Senior Manager of audit pursuits (team that only works on pursuits with +\$2M in fees) from the national office to update and review the proposal with the design team. Gave feedback on proposal documents and communicated with marketing/sales/pursuit team on updates. Added value to the proposal by proposing ideas of content/strategy for PwC’s approach, for example, noted the client had mentioned a need for an “IT Benchmarking Analysis” and suggested this should be in the proposal, the Lead Engagement Partner agreed and this was added as a suggested topic.



**See performance note from Melissa Shuman, PwC Audit Pursuit National Office Senior Manager*